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Mortality: drivers of change

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#### Plan of talk

- 1. Actuaries and mortality
- 2. Modelling and analysis
- 3. Socio-economic status
- 4. Projections
- 5. Conclusions

# 1. Actuaries and mortality

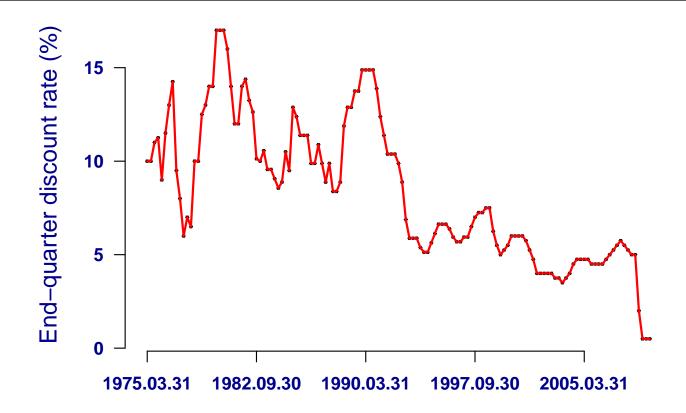
## Actuaries and mortality

- Among the first to study mortality scientifically
- Interest lapsed from 1970s
- Interest reawakened in late 1990s

#### Actuaries and mortality

- Actuarial interest inversely linked to interest rates
- High interest rates, low liability values
- Low interest rates, high liability values

#### UK end-quarter interest rates



Source: Bank of England

2. Modelling and analysis

## Modelling and analysis

- Actuaries have rapidly caught up on modern techniques
- Survival models now widely used
- Sessions B1 (Eugene Milne) and C1 (Andrew Dean)

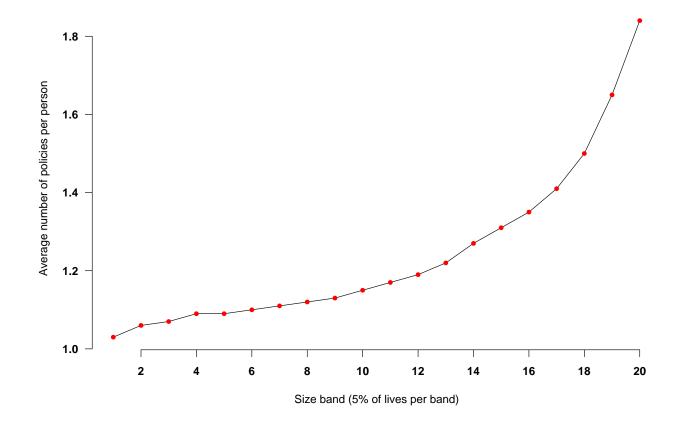
#### Life-insurance policies

- Longitudinal study with continual recruitment
- Detailed personal data
- High-quality: role of money and legal liability!
- Large-scale: typically tens or hundreds of thousands of policies
- Left-truncated: only adults buy insurance policies

#### Data preparation

- Data is policy-oriented
- People have multiple policies
- Need to ensure independence assumption
- Need to find n independent lives behind p dependent policies  $(p \ge n)$
- Process of deduplication

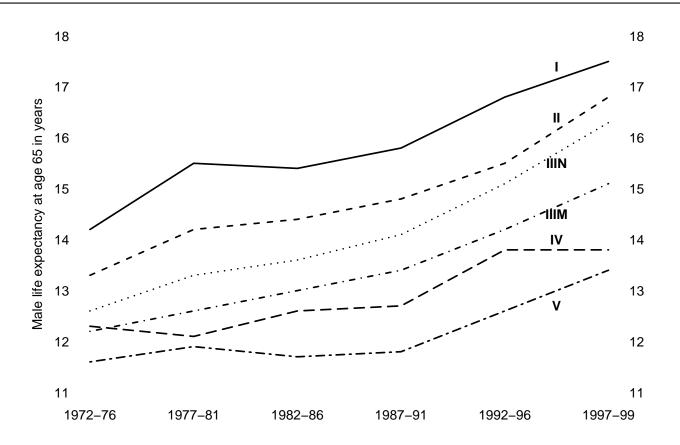
## Wealth and duplicates



Source: Richards and Currie (2009)

# 3. Socio-economic status

#### Retirement life expectancy by socio-economic group



Source: ONS Longitudinal Survey.

## Postcodes and geodemographics

- Postcodes widely used in annuity pricing
- Details in Richards (2008) and Madrigal et al (2009)
- Session D1 (Gordon Fletcher)

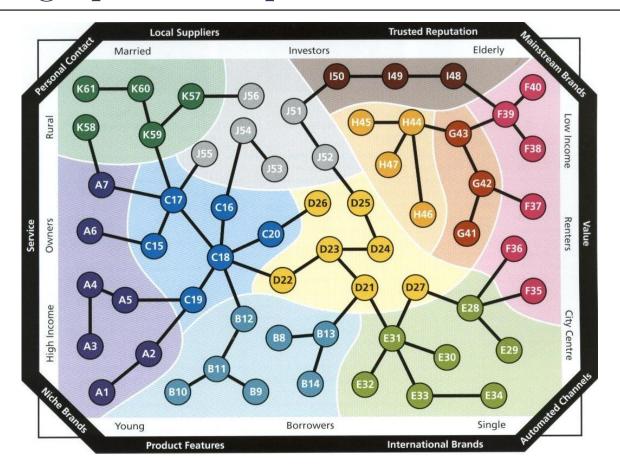
#### Anatomy of a UK postcode



#### Postcodes

- 1.6 million residential postcodes
- Each maps to a geodemographic type

#### Geodemographic example — Mosaic



Source: Experian Ltd.

# 4. Projections

#### Projections

- Survival models and geodemographics help estimate *current* mortality
- Actuaries very concerned about *future* rates
- Sessions A1 (Gordon Woo), E1 (Michael Murphy) and F1 (Brown and Suter) describe alternative methodologies

#### 5. Conclusions

- Actuarial interest in mortality strongest for many decades
- Rapid actuarial uptake of survival models and geodemographics
- Strong interest in projections, especially stochastic models



#### References

Madrigal, A. M., Matthews, F. E., Patel, D. D., Gaches, A. T. and Baxter, S. D. **2009** What longevity predictors should be allowed for when valuing pension scheme liabilities?, British Actuarial Journal (to appear)

RICHARDS, S. J. **2008** Applying survival models to pensioner mortality data, British Actuarial Journal **14** (to appear)

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